

Initial Analysis of 2010 UPS List Rate Increase - effective January 4, 2010

2010 Rates

2009 Rates

Percentage Increase

Ground	2	3	4	5	6	7	8
1 lb	\$4.84	\$5.01	\$5.11	\$5.34	\$5.62	\$5.69	\$5.77
2 lb	\$4.97	\$5.28	\$5.74	\$5.87	\$6.27	\$6.40	\$6.65
3 lb	\$5.01	\$5.53	\$6.03	\$6.24	\$6.67	\$6.87	\$7.36
4 lb	\$5.15	\$5.71	\$6.34	\$6.65	\$7.05	\$7.28	\$7.86
5 lb	\$5.37	\$5.79	\$6.62	\$6.92	\$7.35	\$7.65	\$8.31
6 lb	\$5.53	\$5.97	\$6.73	\$7.10	\$7.49	\$7.88	\$8.57
7 lb	\$5.81	\$6.15	\$6.86	\$7.29	\$7.70	\$8.09	\$8.85
8 lb	\$6.04	\$6.34	\$7.04	\$7.42	\$7.95	\$8.45	\$9.39
9 lb	\$6.19	\$6.52	\$7.16	\$7.60	\$8.13	\$8.89	\$9.98
10 lb	\$6.39	\$6.56	\$7.30	\$7.81	\$8.48	\$9.52	\$10.65
11 lb	\$6.61	\$6.85	\$7.42	\$7.97	\$8.78	\$10.15	\$11.35
12 lb	\$6.80	\$7.06	\$7.57	\$8.12	\$9.17	\$10.78	\$12.13
13 lb	\$7.01	\$7.27	\$7.68	\$8.31	\$9.59	\$11.44	\$12.92
14 lb	\$7.15	\$7.49	\$7.83	\$8.50	\$10.12	\$12.06	\$13.70
15 lb	\$7.29	\$7.72	\$7.96	\$8.70	\$10.66	\$12.71	\$14.48
16 lb	\$7.40	\$7.84	\$8.08	\$8.87	\$11.07	\$13.25	\$15.17
17 lb	\$7.48	\$8.09	\$8.34	\$9.24	\$11.68	\$13.98	\$16.00
18 lb	\$7.58	\$8.32	\$8.60	\$9.72	\$12.25	\$14.60	\$16.81
19 lb	\$7.71	\$8.60	\$8.93	\$10.16	\$12.79	\$15.24	\$17.62
20 lb	\$7.86	\$8.88	\$9.24	\$10.62	\$13.35	\$15.89	\$18.43
21 lb	\$8.03	\$9.16	\$9.54	\$11.08	\$13.90	\$16.52	\$19.21
22 lb	\$8.22	\$9.43	\$9.88	\$11.49	\$14.46	\$17.18	\$20.04
23 lb	\$8.41	\$9.72	\$10.20	\$11.91	\$15.01	\$17.81	\$20.86
24 lb	\$8.59	\$9.97	\$10.53	\$12.30	\$15.58	\$18.43	\$21.67
25 lb	\$8.81	\$10.24	\$10.82	\$12.67	\$16.13	\$19.06	\$22.48
50 lb	\$12.95	\$16.21	\$18.60	\$22.69	\$28.48	\$34.61	\$39.53
75 lb	\$19.25	\$23.20	\$25.07	\$30.33	\$36.62	\$42.70	\$47.72
100 lb	\$38.88	\$39.47	\$42.11	\$45.69	\$50.18	\$56.10	\$60.32
150 lb	\$65.23	\$67.76	\$70.25	\$71.51	\$76.40	\$82.32	\$88.66

	2	3	4	5	6	7	8
1 lb	\$4.57	\$4.70	\$4.82	\$5.01	\$5.27	\$5.36	\$5.48
2 lb	\$4.65	\$4.94	\$5.38	\$5.49	\$5.88	\$6.02	\$6.31
3 lb	\$4.69	\$5.17	\$5.65	\$5.84	\$6.27	\$6.47	\$6.99
4 lb	\$4.82	\$5.36	\$5.93	\$6.23	\$6.62	\$6.84	\$7.45
5 lb	\$5.06	\$5.44	\$6.22	\$6.50	\$6.92	\$7.20	\$7.89
6 lb	\$5.21	\$5.61	\$6.32	\$6.67	\$7.05	\$7.40	\$8.11
7 lb	\$5.48	\$5.78	\$6.45	\$6.86	\$7.26	\$7.62	\$8.40
8 lb	\$5.70	\$5.97	\$6.62	\$6.99	\$7.50	\$7.97	\$8.93
9 lb	\$5.86	\$6.15	\$6.74	\$7.17	\$7.68	\$8.40	\$9.51
10 lb	\$6.06	\$6.19	\$6.87	\$7.37	\$8.01	\$9.00	\$10.15
11 lb	\$6.27	\$6.48	\$7.00	\$7.53	\$8.33	\$9.63	\$10.86
12 lb	\$6.45	\$6.69	\$7.16	\$7.70	\$8.71	\$10.27	\$11.65
13 lb	\$6.67	\$6.91	\$7.28	\$7.88	\$9.13	\$10.93	\$12.44
14 lb	\$6.81	\$7.13	\$7.43	\$8.06	\$9.64	\$11.56	\$13.24
15 lb	\$6.95	\$7.35	\$7.55	\$8.25	\$10.15	\$12.21	\$14.03
16 lb	\$7.06	\$7.47	\$7.67	\$8.41	\$10.54	\$12.73	\$14.69
17 lb	\$7.13	\$7.71	\$7.91	\$8.76	\$11.07	\$13.36	\$15.42
18 lb	\$7.23	\$7.96	\$8.16	\$9.21	\$11.61	\$13.96	\$16.20
19 lb	\$7.36	\$8.22	\$8.47	\$9.63	\$12.12	\$14.57	\$16.98
20 lb	\$7.51	\$8.49	\$8.77	\$10.07	\$12.65	\$15.19	\$17.77
21 lb	\$7.68	\$8.76	\$9.05	\$10.50	\$13.18	\$15.79	\$18.52
22 lb	\$7.86	\$9.02	\$9.37	\$10.89	\$13.71	\$16.42	\$19.32
23 lb	\$8.05	\$9.29	\$9.68	\$11.29	\$14.23	\$17.02	\$20.11
24 lb	\$8.23	\$9.53	\$10.00	\$11.66	\$14.77	\$17.62	\$20.89
25 lb	\$8.43	\$9.79	\$10.28	\$12.01	\$15.29	\$18.22	\$21.67
50 lb	\$12.46	\$15.56	\$17.73	\$21.63	\$27.15	\$33.27	\$38.33
75 lb	\$18.60	\$22.31	\$24.29	\$29.16	\$35.21	\$41.41	\$46.47
100 lb	\$37.60	\$38.70	\$41.28	\$44.43	\$48.79	\$55.02	\$59.06
150 lb	\$64.91	\$67.38	\$69.85	\$70.45	\$75.27	\$81.81	\$86.80

	2	3	4	5	6	7	8	Av. Increase by Weight
1 lb	5.9%	6.6%	6.0%	6.6%	6.6%	6.2%	5.3%	6.2%
2 lb	6.9%	6.9%	6.7%	6.9%	6.6%	6.3%	5.4%	6.5%
3 lb	6.8%	7.0%	6.7%	6.8%	6.4%	6.2%	5.3%	6.5%
4 lb	6.8%	6.5%	6.9%	6.7%	6.5%	6.4%	5.5%	6.5%
5 lb	6.1%	6.4%	6.4%	6.5%	6.2%	6.3%	5.3%	6.2%
6 lb	6.1%	6.4%	6.5%	6.4%	6.2%	6.5%	5.7%	6.3%
7 lb	6.0%	6.4%	6.4%	6.3%	6.1%	6.2%	5.4%	6.1%
8 lb	6.0%	6.2%	6.3%	6.2%	6.0%	6.0%	5.2%	6.0%
9 lb	5.6%	6.0%	6.2%	6.0%	5.9%	5.8%	4.9%	5.8%
10 lb	5.4%	6.0%	6.3%	6.0%	5.9%	5.8%	4.9%	5.7%
11 lb	5.4%	5.7%	6.0%	5.8%	5.4%	5.4%	4.5%	5.5%
12 lb	5.4%	5.5%	5.7%	5.5%	5.3%	5.0%	4.1%	5.2%
13 lb	5.1%	5.2%	5.5%	5.5%	5.0%	4.7%	3.9%	5.0%
14 lb	5.0%	5.0%	5.4%	5.5%	5.0%	4.3%	3.5%	4.8%
15 lb	4.9%	5.0%	5.4%	5.5%	5.0%	4.1%	3.2%	4.7%
16 lb	4.8%	5.0%	5.3%	5.5%	5.0%	4.1%	3.3%	4.7%
17 lb	4.9%	4.9%	5.4%	5.5%	5.5%	4.6%	3.8%	5.0%
18 lb	4.8%	4.5%	5.4%	5.5%	5.5%	4.6%	3.8%	4.9%
19 lb	4.8%	4.6%	5.4%	5.5%	5.5%	4.6%	3.8%	4.9%
20 lb	4.7%	4.6%	5.4%	5.5%	5.5%	4.6%	3.7%	4.8%
21 lb	4.6%	4.6%	5.4%	5.5%	5.5%	4.6%	3.7%	4.8%
22 lb	4.6%	4.5%	5.4%	5.5%	5.5%	4.6%	3.7%	4.8%
23 lb	4.5%	4.6%	5.4%	5.5%	5.5%	4.6%	3.7%	4.8%
24 lb	4.4%	4.6%	5.3%	5.5%	5.5%	4.6%	3.7%	4.8%
25 lb	4.5%	4.6%	5.3%	5.5%	5.5%	4.6%	3.7%	4.8%
50 lb	3.9%	4.2%	4.9%	4.9%	4.9%	4.0%	3.1%	4.3%
75 lb	3.5%	4.0%	3.2%	4.0%	4.0%	3.1%	2.7%	3.5%
100 lb	3.4%	2.0%	2.0%	2.8%	2.8%	2.0%	2.1%	2.5%
150 lb	0.5%	0.6%	0.6%	1.5%	1.5%	0.6%	2.1%	1.1%

6.4% 1-5 lb. average

6.0% 6-10 lb. average

4.9% 11-25 lb. average

Absolute Minimum Charge (zone 2, 1 pound Ground rate)				
	2007	2008	2009	2010
charge	\$4.00	\$4.20	\$4.57	\$4.84
zone 2, 1 lb. increase \$	\$0.20	\$0.20	\$0.37	\$0.27
zone 2, 1 lb. increase %	5.30%	5.0%	8.8%	5.9%
announced increase %	4.9%	4.9%	5.9%	4.9%